



INTERNATIONAL PLANNING GROUP ANNOUNCES NEW DEPUTY CEO IN ASIA

Wellesley Massachusetts USA, March 15, 2017- International Planning Group (IPG), the leading independent global life insurance sales, marketing and distribution company, announced today that Peter Tsih has accepted an appointment to join its senior management team in Asia. Effective April 2017, Mr. Tsih will join IPG as the Deputy CEO-Asia reporting to Jim Kelso CEO Asia & EMEA. Mr Tsih will be responsible for the development and coordination of IPG's premium financing division in the region as well as playing a key role in advancing IPG's business with high net worth clients, managing commercial relationships and expanding sales distribution channels.

Mr Tsih comes to IPG from Willis Towers Watson, Charles Monat Associates where he served as Chief Executive Officer Hong Kong since 2014. In this capacity, he was responsible for developing strategic plans, managing key partner relationships and implementing key initiatives including the integration of Willis and Charles Monat Associates. Prior to that time, Mr. Tsih was employed by Charles Monat Associates in Singapore beginning in 2007 as Chief Operating Officer.

Prior to 2007 Mr. Tsih was employed by HSBC as Senior Vice President, Head of Direct Sales & Distribution Singapore.

It is expected that Mr. Tsih will continue to be based in Hong Kong.

Commenting on Mr. Tsih's appointment, Jon M Baker, Chief Executive Officer, International Planning Group Ltd said, "We are extremely pleased that Peter is joining our IPG team in Asia. He will be an important focal point of our efforts to deliver new products and services to our growing high net worth client base as well as our referral partners in the region. Peter will also add invaluable experience to our management team as we continue to meet our commitment to deliver insurance advice at the highest possible standards."

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Founded in 1992, International Planning Group, Ltd. is a leading life insurance sales, marketing, distribution and consulting company offering life insurance based solutions to wealthy families worldwide. It also serves multinational corporations to fund supplemental executive benefit solutions for third country national and foreign national executives residing throughout the world. IPG works with private banks, investment managers, accounting firms, law firms and insurance carriers to design customized life insurance solutions to resolve complex global estate and business planning issues. The company has headquarters in Wellesley, Massachusetts; and companies and/or offices in Miami; Bermuda; Ireland; Hong Kong; Singapore; Switzerland, and Mexico. The company's client base includes over 4,200 insureds with approximately \$36 billion of life insurance coverage.