

INTERNATIONAL PLANNING GROUP ANNOUNCES IPG PREMIUM FINANCE CO.

Wellesley, MA – January 23, 2017 – International Planning Group, Ltd. (“IPG”), the leading independent global life insurance sales, marketing and distribution company, announced today it has expanded its platform of products and services to include an innovative and proprietary, internationally focused premium financing offering. IPG has developed this capability through the formation of IPG Premium Finance Co. and the establishment of a strategic relationship with Gracie Point, LLC and Hudson Structured Capital Management Ltd.

“We welcome these two organizations to help IPG meet the needs of our clients and referral partners and support our company’s growth,” said Jon Baker Sr, founder and CEO of IPG. “We believe the unique premium financing solutions developed in collaboration with Gracie and Hudson Structured will allow financial institutions with restrictive or limited premium finance programs to better serve their clients by leveraging this capability to offer increased funding options.

With the formation of this strategic relationship, IPG plans to increase penetration and strengthen its significant market positions in Asia and Latin America while increasing its presence in other parts of the world, including Eastern Europe, the Middle East and Africa. The investment will require the strengthening of the senior management team and position IPG to take full advantage of increasing business opportunities.

Gracie Point, LLC, based in New York, has significant experience in facilitating premium financing solutions to ultra-high net worth individuals. According to Harish Raghavan, Founder of Gracie Point, LLC, “We are delighted to partner with IPG and its proven management team. We are looking forward to helping IPG, with its innovative business model, grow substantially in the years ahead.”

Hudson Structured Capital Management Ltd., based in Stamford, CT and Bermuda, will be providing capital for securitizations backed by portfolios of premium finance loans. Michael Millette, Chief Executive Officer of Hudson Structured Capital Management, added “IPG is an established leader in the sector and we are pleased to be working together with such high quality firms.”

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Founded in 1992, International Planning Group, Ltd. is a leading life insurance sales, marketing and distribution company offering life insurance based solutions to wealthy families worldwide. It also serves multinational corporations to fund supplemental executive benefit solutions for third country national and foreign national executives residing throughout the world. IPG works with private banks, investment managers, accounting firms, law firms and insurance carriers to design customized life insurance solutions to resolve complex global estate and business planning issues. The company has headquarters in Wellesley, Massachusetts; and companies and/or offices in Miami; Bermuda; Ireland; Hong Kong; Singapore; Switzerland, and Mexico. The company's client base includes over 4,200 insureds with approximately \$36 billion of life insurance coverage.

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Gracie Point, LLC is a boutique specialty finance company, offering innovative loan programs designed for the life insurance market. When high net worth and institutional clients have a need for life insurance, Gracie Point offers them cost effective ways to finance their premium payments with:

- Access to multiple capital sources, including bank lending and proprietary capital-markets driven products, each specifically tailored to meet the unique needs of clients
- Innovative financing solutions for single life, multi life, new business and in force policies
- Decades of experience in life insurance, premium finance, and structured finance

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Hudson Structured Capital Management Ltd. is an alternative asset manager focused exclusively on the re/insurance and transportation sectors. The primary focus is on core economic sectors that are likely to outgrow global GDP, offer low correlations with broader markets and are experiencing a shift from balance sheet to market financing. The Hudson Structured Capital Management team brings sourcing power, expertise and premier execution to private investing and has over 150 years of re/insurance and transport experience.